



Great Western Conference

MARCH 29 & 30, 2023 | MESA CONVENTION CENTER

Vendor Opportunities



Dear Valued Vendor,

The Arizona Pest Professional Organization would like to invite you to participate in the 2023 Great Western Conference & Expo. The Conference will be held at the Mesa Convention Center on Wednesday, March 29 and Thursday, March 30, 2023.

Enclosed, please find information for Conference Vendors, including an FAQ Sheet, Vendor/Sponsor Registration Information, Hotel Information, and the Exhibit Hall Layout. There are still several sponsorship opportunities available. Please complete the Vendor Registration Form on page 7 in this packet -- noting your top three booth location preferences -- and return it as soon as possible. Each booth includes entrance to events for one person. If more than one person from your company will be attending, please mark all events and list the names of attendees for whom you are purchasing tickets.

We are always looking for ways to add value to our vendors. The "Reverse Trade Show" is scheduled again this year. This will take place on Wednesday afternoon, and will provide you with some important face time with our Owners and Managers. We would also like to invite you to attend our traditional Owner & Manager Welcome Reception on Wednesday, March 29th. This is a great opportunity to meet with and interact with Owners and Managers in a fun casual setting.

In addition, we are again hosting a Hospitality Appreciation Dinner on Wednesday evening, providing you with yet another opportunity network with pest control companies in Arizona. Each vendor receives one complimentary admission to each of these evening events.

And finally we will invite vendors to submit a slide with your logo or a conference promotion that will be incorporated into a sponsor and vendor recognition PowerPoint presentation that will be on continuous feed during the conference.

We have secured an event rate with Delta Hotels Phoenix Mesa near the Convention Center and **strongly encourage you to secure reservations as soon as possible.**



Frequently Asked Questions

We have prepared this FAQ sheet in order to answer any questions you may have about exhibiting at the 2023 Great Western Conference. You can always contact us with additional questions at info@azppo.org.

Q. What do I get for my exhibit fee?

A. Our heartfelt thanks! And, each booth includes standard 8x10 pipe and drape booth, 2 chairs, 1 vendor badge, continental breakfast and lunch on both days, opportunity to participate in a "Reverse Trade Show" on March 29th, 1 admittance to the March 29th Owner & Manager Reception, 1 admittance to the March 29th Hospitality event, your company logo on the big screen, company listing in Tradeshow Map, contact list of all attendees following the event. If you require other accommodations such as electrical or Wi-Fi, extra fees will be incurred, and arrangements must be made in advance.

Q. I am a vendor in the industry but do not plan on sponsoring a vendor booth. Can I purchase an attendee ticket and walk the trade show floor and pass out business cards?

A. No. We are very grateful to the vendors that have supported the event with their sponsorships. Participating in the trade show without a full sponsorship would not be fair to those vendors.

Q. Can I share a booth with another company?

A. No. We are very grateful to the vendors that have supported the event with their sponsorships. Participating in the trade show without a full sponsorship would not be fair to those vendors.

Q. I'm interested in sponsoring meals and/or evening events. Is my booth included in the sponsorship fee?

A. No, sponsorship of breakfast, lunch, and evening events is separate from your booth fee.

Q. When may I move in?

A. The exhibit area is generally available for move in beginning in the afternoon on Tuesday, March 28th. Specific time will be announced.

Q. Where is the exhibit area?

A. The exhibit area will be located in the Exhibit Center of Centennial Hall at Mesa Convention Center.

Q. When may I break down?

A. As a courtesy to the conference attendees and speakers, Great Western Conference & Expo Committee request that exhibits should not be broken down until after lunch (1pm) on Thursday.

Q. What is the closest major airport?

A. Sky Harbor International Airport (PHX) is approximately 12 miles from the Mesa Convention Center.

Q. What if I have paid for my registration and cannot attend or need to cancel. Can I get a refund?

A. No. All registrations or sponsorships are final.

Registration Info

BOOTH INFORMATION

Each booth includes standard 8x10 pipe and drape booth, 2 chairs, 1 vendor badge, 1 admittance to the March 29th Owner & Manager Reception, 1 admittance to the March 29th Hospitality event, your company logo on the big screen, company listing in Tradeshow Map, contact list of all attendees following the event. Additional vendor badges and admittance passes to evening events can be purchased for \$50 each. There are a limited number of outdoor booths available on a first come first served basis. Be sure to list "Outdoor" space when listing booth location choices on the registration form. Continental breakfast and lunch are included both days.

BOOTH PRICING

SINGLE BOOTH EARLY BIRD PRICING: AZPPO Members: \$950 | Non-members: \$1349
(Pricing after 1/31: \$1250 Members / \$1649 Non-members)

DOUBLE BOOTH EARLY BIRD PRICING: AZPPO Members: \$1400 | Non-members: \$1799 - Limited quantity available. (Pricing after 1/31: \$1700 Members / \$2099 Non-members)

SPONSORSHIPS (IN ADDITION TO BOOTH)

BREAKFAST: \$750 | Limited to 1 each day, first come first served - Includes your company logo on the buffet table and 1 extra entrance to the Owner & Manager Reception and Hospitality Event.

LUNCH: \$1000 | Limited to 1 each day, first come first served - Includes your company logo on the buffet table, 2 minutes addressing the general session before lunch, and 1 extra entrance to the Owner & Manager Reception and Hospitality Event.

OWNERS/MANAGERS RECEPTION & HOSPITALITY DINNER: \$1000 | Limited to 2, first come first served - Includes your company logo on the buffet table, 2 minutes addressing the group, and 1 extra entrance to the Owner & Manager Reception and Hospitality Event.

ADDITIONAL ITEMS

- Badges for additional personnel - \$50 Per person charge (each booth includes 1 badge)
- Additional Attendees for March 29th Evening events - \$50 Per person charge
- Electrical & WiFi NEEDS - Electrical & wifi access will incur additional charges. YOU WILL MAKE ARRANGEMENTS WITH THE TRADE SHOW VENDOR AND EXHIBIT HALL TO ORDER AND PAY FOR THESE ITEMS.

Please review the floor plan on the following page and be sure to include 3 booth choices when you complete your registration. You may register online at www.azppo.org or complete the registration form and mail or fax.



Hotel Information



DELTA HOTELS BY MARRIOTT PHOENIX MESA

200 N CENTENNIAL WAY

MESA, AZ 85201

For the conference, we have secured a block of hotels at Delta Hotels by Phoenix Mesa. You can take advantage of this hotel block until March 7, 2023. If new reservations are needed after March 7th, you will be subject to the hotel's availability.

BOOK YOUR ROOM

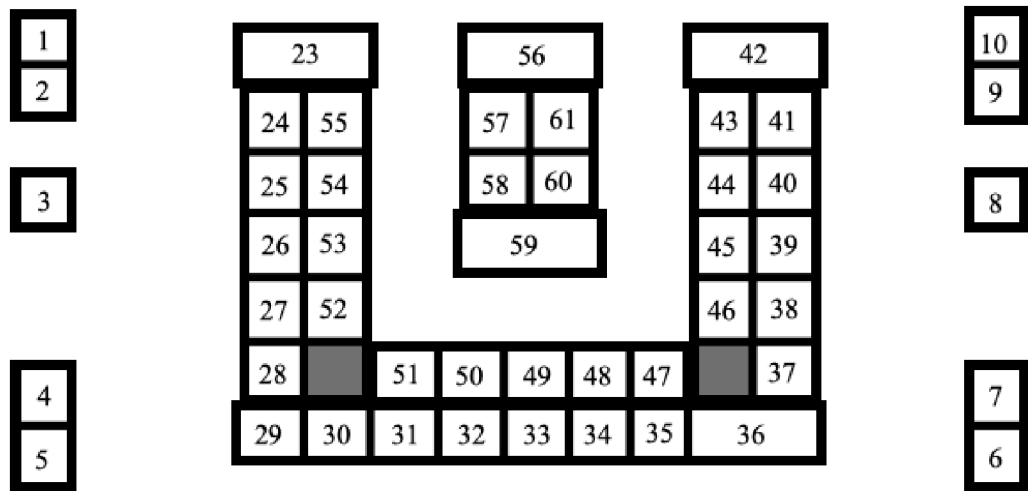
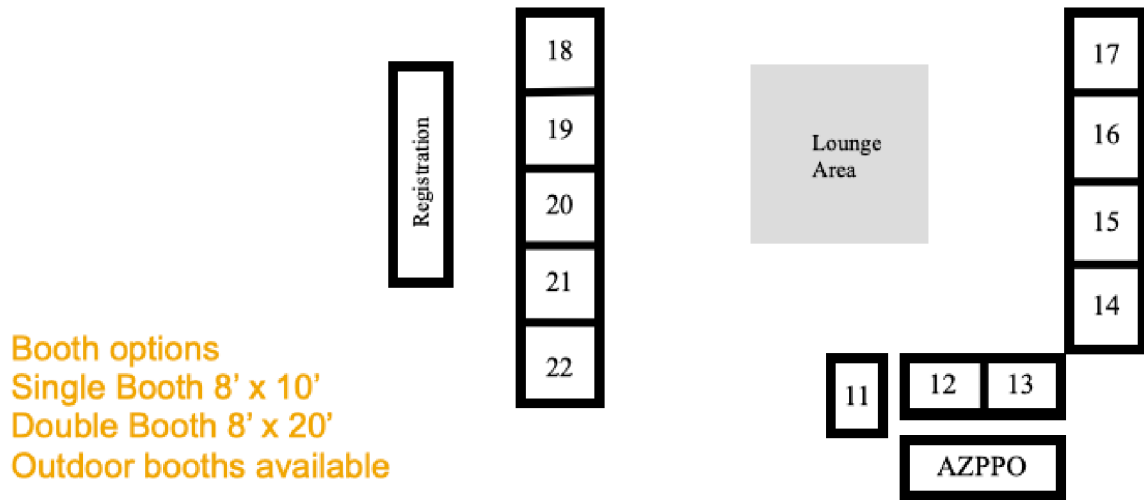
[Book your group rate for AZ Pest Professional Organization 2023 Meeting to make online reservations.](#) You can also

make reservations by calling Marriott Central Reservations at 1-888-236-2427 and asking to book in the "AZ Pest Professional Organization Room Block" along with the dates.

Rates are valid for March 28 and 29, 2023. For those wishing to come up to 3 days early or extend your stay up to 3 days after the conference, contact Adriana Torres at Delta Hotels by Marriott Phoenix Mesa to ensure the conference rate and availability: adriana.torres@marriott.com or 480-464-5017.



Exhibit Hall Layout



Registration



Great Western Conference

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VENDOR DETAILS

Contact Name _____

Company _____

Address _____ City/State/Zip _____

Email Address _____ Phone _____

SINGLE BOOTH

Members..... \$950 Each x _____ = \$ _____

Non-members..... \$1690 Each x _____ = \$ _____

DOUBLE BOOTH

Members..... \$1400 Each x _____ = \$ _____

Non-members..... \$1799 Each x _____ = \$ _____

BOOTH PREFERENCE

1st Choice # _____ 2nd Choice # _____ 3rd Choice # _____

OPTIONAL ITEMS (CHECK ALL THAT APPLY)

Breakfast Sponsor 3/29 (first come)....\$1000 = \$ _____

Breakfast Sponsor 3/30 (first come)....\$1000 = \$ _____

Lunch Sponsor 3/29 (first come).....\$1000 = \$ _____

Lunch Sponsor 3/30 (first come).....\$1000 = \$ _____

Owner/Manager Reception Sponsor
3/29 (2 available, first come).....\$500 = \$ _____

Hospitality Dinner Sponsor
3/29 (2 available, first come).....\$1000 = \$ _____

Lounge Sponsor (1 first come).....\$2000 = \$ _____

Additional Reception Attendee.....\$50 Each
Name(s): _____ = \$ _____

Additional Dinner Attendee.....\$50 Each
Name(s): _____ = \$ _____

Additional Exhibit Hall Badge.....\$50 Each
Name(s): _____ = \$ _____

Total Payment Amount = \$ _____

Payment

Submit by Mail:

111 E Dunlap Ave, Ste 1-481,
Phoenix, AZ 85020

Submit Online:

azppo.org
info@azppo.org

Pay by Check or Card:

- Check Enclosed
- Paying by Card

Credit Card #:

Exp Date:

Sec Code:

Zip Code:

Cardholder:
