We knew members of our industry were generous - and that was proven when our philanthropy committee was able to deliver 21 food boxes to Homeward Bound as part of our annual Thanksgiving Food Drive! Thanks to everyone who contributed, to committee members who helped box, load and deliver, and Board Secretary Michelle LeDune who organized this activity.

AZPPO wishes you and your loved ones a wonderful holiday!

**STAY INVOLVED - THE INDUSTRY DEPENDS ON IT!**

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**WELCOME NEW MEMBERS**
These companies have decided to support our industry and also take advantage of the many benefits of being a joint member of AZPPO and NPMA, which include in part:

- Regulatory Advocacy
- Legislative Advocacy
- Timely Information & Education
- AZPPO & NPMA "Members Only" Websites
- Money saving discount programs

One of NPMA's newest benefits is the **NPMA Health Insurance Exchange**, which partners with reputable insurance providers to offer members cost-effective benefit options that make sense in an increasingly unpredictable marketplace.

With a focus on flexibility, the Exchange does away with "all-or-nothing" packages and empowers members to select specific benefit offerings that best fit the size and requirements of their business.

[LEARN MORE HERE](#)

**Not an AZPPO member?**

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**Join Now**
Syngenta Introduces Next-generation Cockroach Control

Adding to its high-performing portfolio of solutions for cockroach control, Syngenta has launched Advion® Evolution and Optigard® Cockroach Gel Baits. These products offer pest management professionals advanced cockroach control with enhanced bait matrices and differentiated active ingredients (a.i.s).

Advion Evolution features the proven performance of indoxacarb, the same a.i. found in Advion Cockroach gel bait. Its enhanced bait matrix is highly attractive to cockroaches, resulting in increased feeding and faster kill for the toughest-to-control populations.

Optigard Cockroach features a unique a.i., emamectin benzoate, which affects cockroaches at two different target sites. This helps
provide a critical tool to control cockroaches while following good resistance management practices.

Cockroaches know a lot about flavor. That’s why the enhanced bait matrices and differentiated a.i.s found in Advion Evolution and Optigard Cockroach make them ideal rotational partners with each other.

The average life cycle of a German cockroach is three months. It is recommended that products be rotated every three months to match this cycle.

For more information about Advion Evolution and Optigard Cockroach, visit www.SyngentaPMP.com/CockroachSolutions.

FOR LIFE UNINTERRUPTED™

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AZPPO Presents

The 6th Annual
AZPPO Bugs N' Balls
Golf Tournament

Friday May 18, 2018
Kierland Golf Club in Phoenix

★ Best Ball Tournament
★ 7:30 am Shotgun Start
★ Raffles & Prizes

Proceeds to support the Industry Defense Fund

Upcoming Events

Click on an event below for more information

December 13
AZPPO Board Meeting

December 14
Certification Training: CORE and Industrial & Institutional

December 15
Certification Training: Wood Destroying Organisms and and Ornamental & Turf

SAVE THE DATE - January 30, 2018 Mini-Conference in Phoenix

SAVE THE DATE - February 15, 2018 Legislative Day at the
The following companies provide support to the industry and are members of AZPPO.

**Affordable GPS Tracking** Victor Krstec: 623-328-8906; victor@agps1.com

**Allergy Technologies** Patty Maslowski: 215-654-0880; service@allergytechnologies.com

**Amvac** Dean May: 214-789-8839; deanm@amvac-chemical.com

**AP&G** Scott Baldwin 480-760-5874; sbaldwin@catchmasterpro.com

**Arizona Spray Equipment** Samuel Andrus: 623-847-5604; critter@azspray

**B&G Equipment Company** John Cotton: 714-319-4422; jcotton@bgeuip.com

**Banker Insulation** Scott Petre: 602-273-1261; spetre@bankerinsulation.com

**BASF Pest Control Solutions** Matthew Spears: 919-724-9346; matthew.spears@basf.com

**Bayer Environmental** Eric Paysen: 602-245-3659; eric.paysen@bayer.com

**Bell Laboratories, Inc.** Patrick Lynch: plynch@belllabs.com

**Bird-B-Gone** Mike Dougherty: 949-472-3116; mike@birdbgone.com

**Bird Barrier** Michael Gallion: 310-344-5222; michael.gallion@birdbarrier.com

**Brandt** Mohamed Rachadi: 678-644-5327; mohamed.rachadi@brandt.co

**BrioStack Software** Derrick Walker: 801-616-6182; dwalker@shortstack.me
**Business Broker T.J. Hammer** T.J. Hammer: 480-540-5005; Tjhammers@aol.com

**Central Life Sciences** Blaine Oakeson: 801-731-8210; boakeson@central.com

**Chemtech Supply, Inc.** Jack McClure: 480-833-7578; jack@chemtechsupply.com

**Control Solutions Inc** Rob Ives: 713-203-4058; rives@controlsolutionsinc.com

**Diversified Sales & Marketing** Larry Hiner: 918-695-6742; lhiner@divsales.com

**Dow AgroSciences** Les Johnson: 480-759-9120; lljohnson2@dow.com

**Enterprise Fleet Management** Desiree Slade: 623-670-1438; desiree.j.slade@efleets.com

**FMC Professional Solutions** Alea Pedroza: 714-833-191; alea.pedroza@fmc.com

**Gervase Law Firm, PLLC** Lisa Gervase: 480-515-4801; lgervase@gervaselaw.com

**Image Craft:** Jean Mertz: 602-305-4814; erutin@imcraft.com

**J.T. Eaton Co., Inc.** James Rodriguez: 800-321-3421; james@jteaton.com

**Kness** Jeff Caudill: 641-932-2456 ext. 215; jeff@kness.com

**LiphaTech** Joshua Joyce: 714-262-0355; joycej@liphatech.com

**Mass Mutual** Kristin Rivera: 480-401-3081, krivera@financialguide.com

**Mattress Safe** Tiffany Epps: 770-205-5335 X211, tiffany@mattresssafe.com

**Metro Institute** Michael Means: 602-452-2901; mike@metroinstitute.com

**MGK Matt Kenney**: 559.232.8696; matt.kenney@mgk.com

**Michael S. Herrmann Insurance Agency, Inc.** Mike Herrmann:
Mobile Training Solutions Linda Harrington: 520-419-9575; linda@mobiletrainingsolutions.net

Modern Methods Art Guzman: 702-577-6382; guizzer60@gmail.com

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Paid In Full, Inc Joe Lafornara: 623-580-7207; joe@wecollectit.com

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Protect A Bed Gary Brooks: 847-998-6901; gary.brooks@protecabed.com

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Turf & Pest Supply David Crandell: 602-369-6137; dave@turfandpest.com

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