



# Closer Look

*The Exclusive Online Newsletter for the Members of the Arizona Pest Professional Organization*

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## Hello AZPPO Members

Need **QUALITY** CEU's? Better hurry, online registration for the **2017 Great Western Conference** closes at noon today. We will accept a limited number of reservations at the door.

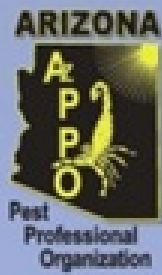
You can earn 6 CEU's per day for AZ, NM, NV, UT and CA Ag & Structural on March 29 & 30th. See more information and the link to registration below.

The **legislative committee** is busy staying on top of all issues that can affect our industry and YOUR business. A brief overview of the latest activity is below.

More information can also be found on our website [HERE](#).

**Do you know about our bill, SB1121?** This bill will require fingerprint clearance cards for all qualified applicators, and require the Department of Agriculture to inquire whether or not an applicant has ever been convicted of a felony. See the overview [HERE](#). **Please contact your legislators to request their support!**

STAY INVOLVED - THE INDUSTRY DEPENDS ON IT!



AZPPO Presents

## The Great Western Conference

March 28-30, 2017

**Register Today!**

### Final Hours for Pre-registration

**Don't miss the Great Western Conference**

**Online registration closes at noon today**

**We will accept a limited number of registrations at the door.**

Mesa Convention Center  
263 N Center St Mesa, AZ 85201 &  
Phoenix Marriott Mesa  
200 N Centennial Way Mesa, AZ 85201

Featuring a fantastic line up of speakers to include: Paul Bello, Dr. Dini Miller, Vince Craig, Sylvia Kenjuir, and Erin Monteaguado. **6 Hours CE's each day including AZ, NM, NV, UT, and CA Ag & Structural**

Tuesday March 28:  
4:00 pm Business Track Education (no CEU's)  
5:00 pm Owners & Managers Reception

Wednesday March 29 & Thursday March 30th (6 CEU's each day)  
7:00 Check-in/Continental Breakfast  
7:30 - 4:30 Conference & Trade Show (includes lunch)

[\*\*Register Today\*\*](#)

### Legislative News 3/24/17

**Day 75** - The much-anticipated March 24 deadline came and went this week. As you may know, this was the last day for bills to be heard in committee, with exception to Rules and Appropriations, in their second chamber.

Since last Friday (3/17), 36 more bills have been approved by the legislature and transmitted to the Governor. Also since last Friday, the Governor has signed 30 more bills into law.

Other than a conference committee deadline of April 14th, the last date we are now eying is April 18th which will mark the 100th day of Session. By rule, the Saturday of the week of the 100th day, which would fall on April 22nd, is the day required for sine die adjournment

unless leaders extend the deadline. However, leadership can only extend Session by 7 days, and any extension after that requires a majority vote in each house.

Hopefully we will be out of session long before leadership has to exercise that power!

Yesterday we met with Senator Griffin on [SB1121 \(certified qualified applicators; fingerprinting requirement\)](#). Senator Griffin indicated that she would rather move forward with the bill as originally introduced and absent of the Department of Agriculture's amendment that would require the Department to inquire on whether or not an applicant has ever been convicted of a felony. SB1121, as introduced, will require fingerprint clearance cards for all qualified applicators.

To view the entire AZPPO Hot List of bills, click [here](#).

Visit our website to stay up to date on legislative issues. <http://azppo.org/Legislative-Issues>

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# Presents The 5th Annual AZPPO Bugs N' Balls Golf Tournament

**Friday May 26, 2017**

**Kierland Golf Club in Phoenix**

★ **Best Ball Tournament**

★ **7:30 am Shotgun Start**

★ **Raffles & Prizes**

Hole In One  
Sponsored by

Proceeds to support the  
Industry Defense Fund

[Register Today](#)

## Upcoming Events

Click on an event below for more information

**March 28-30**

[Great Western Conference](#)

**April 12**

[AZPPO Board Meeting](#)

**April 13**

[Certification Training: CORE and I&I](#)

**April 13**

[Monthly Meeting - The Truth About Neonics](#)

**April 14**

[Certification Training: WDO and T&O](#)

**May 26**

[Bugs 'N Balls Golf Tournament](#)

**August 20**

[Bowling for a Cause](#)

[More Info](#)

## Allied Member Directory

The following companies provide support to the industry and are members of AZPPO.

**Affordable GPS Tracking** Victor Krstec: 623-328-8906  
victor@agps1.com

**All Risks** Pam Brunges: 800-366-5810 x3610  
pbrunges@allrisks.com

**Allergy Technologies** Patty Maslowski: 215-654-0880;  
service@allergytechnologies.com

**Amvac** Dean May: 214-789-8839; deanm@amvac-chemical.com

**AP&G** Scott Baldwin 480-760-5874  
sbaldwin@catchmasterpro.com

**Arizona Spray Equipment** Samuel Andrus: 623-847-5604;  
critter@azspray

**B&G Equipment Company** John Cotton: 714-319-4422;  
jcotton@bgeuip.com

**BASF Pest Control Solutions** Matthew Spears: 919-724-9346;  
matthew.spears@basf.com

**Bayer Environmental** Eric Paysen: 602-245-3659;  
eric.paysen@bayer.com

**Bell Laboratories, Inc.** Patrick Lynch: plynch@belllabs.com

**Bird-B-Gone** Mike Dougherty: 949-472-3116 mike@birdbgone.com

**Bird Barrier** Michael Gallion: 310-344-5222 michael.gallion@birdbarrier.com

**Brandt** Mohamed Rachadi: 678-644-5327; mohamed.rachadi@brandt.co

**BrioStack Software** Derrick Walker: 801-616-6182 dwalker@shortstack.me

**Business Broker T.J. Hammer** T.J. Hammer: 480-540-5005; Tjhammers@aol.com

**Central Life Sciences** Blaine Oakeson: 801-731-8210 boakeson@central.com

**Chemtech Supply, Inc.** Jack McClure: 480-833-7578; jack@chemtechsupply.com

**Control Solutions Inc** Rob Ives: 713-203-4058; rives@controlsolutionsinc.com

**Diversified Sales & Marketing** Larry Hiner: 918-695-6742 lhiner@divsales.com

**Dow AgroSciences** Les Johnson: 480-759-9120; lljohnson2@dow.com

**Enterprise Fleet Management** Desiree Slade: 623-670-1438; erutin@imcraft.com

**Fleetmatics** David Stevens: 847-378-7393 david.stevens@fleetmatics.com

**FMC Professional Solutions** Alea Pedroza: 714-833-1911 alea.pedroza@fmc.com

**Gervase Law Firm, PLLC** Lisa Gervase: 480-515-4801; lgervase@gervaselaw.com

**HR Wise** Greg O'Keefe: 480-636-2109 payroll@hrwisellc.com

**Image Craft:** Jean Mertz: 602-305-4814; erutin@imcraft.com

**J.T. Eaton Co., Inc.** James Rodriguez: 800-321-3421; james@jteaton.com

**Kness** Jeff Caudill: 641-932-2456 ext. 215; jeff@kness.com

**LiphaTech** Joshua Joyce: 714-262-0355; joycej@liphatech.com

**Mahoney Group** Joe Steiner: 480-214-2746 jsteiner@mahoneygroup.com

**Marathon Data Systems** Danielle Panichi: events@marathondata.com

**Mass Mutual** Kristin Rivera: 480-401-3081, kriviera@financialguide.com

**Mattress Safe** Tiffany Epps: 770-205-5335 X211, tiffany@mattresssafe.com

**Metro Institute** Michael Means: 602-452-2901; mike@metroinstitute.com

**MGK Matt Kenney**: 559.232.8696; matt.kenney@mgk.com

**Michael S. Herrmann Insurance Agency, Inc.** Mike Herrmann: 480-731-6600; mike@mikeherrmann.net

**Mobile Training Solutions** Linda Harrington 520-419-9575 linda@mobiletrainingsolutions.net

**Modern Methods Art** Guzman guzzer60@gmail.com

**Nature-Cide** Gregory Pettis: 818-885-9874 nish@pac-sh.com  
**Pestmaster Services** Jeff Van Diepen: 775-858-7378 jlechler@pestmaster.com

**Nisus** Scott LaFave: 714-270-0335; scottl@nisuscorp.com

**Paid In Full, Inc** Joe Laforanara: 623-580-7207; joe@wecollectit.com

**Pestmaster Services** Jeff Van Diepen: 775-858-7378, jlechler@pestmaster.com

**PestRoutes** Jared Green 435-817-1770 jared@pestroutes.com

**PestWest Environmental** Mike Goza: 480-747-2688; mike.goza@pestwest.com

**Podium** Tremain Peterson: 801-376-0677; kaylie@podium.com

**Protect A Bed** Gary Brooks: 847-998-6901; gary.brooks@protecabed.com



**Quality Equipment & Spray** Andrew Greess: 602-371-1993; andrew@qspray.com

**Residex** Ada Wilson: 480-322-2211 awilson@residex.com

**Service Pro.net** Randy Hames: 614-553-0227 randy@servsuite.net

**Slingshot** Chris Huntsman: 801-203-4643 chris@getslingshot.com

**Syngenta Professional** Nick Grisafe: 909-353-5907; nick.grisafe@syngenta.com

**Target Specialty Products** Kurt Smith: 480-517-0755; kurt.smith@target-specialty.com Salena Rafferty: salena.rafferty@target-specialty.com, Ruth Leo: ruth.leo@target-specialty.com

**Termatrac** Rick Wakenigg: 404-210-5633; rwakenigg@termatrac.com

**The Mahoney Group** Joe Steiner: 480-214-2746 jsteiner@mahoneygroup.com

**Turf & Pest Supply** David Crandell: 602-369-6137 dave@turfandpest.com

**Univar USA Inc.** Ed Conboy: 520-747-8717; Ed.Conboy@univarusa.com Christy Davie: 480-894-5323; christy.davie@univarusa.com Jackie Bell: 602-233-2440 jackie.bell@univarusa.com

**Weisburger Insurance Brokerage** Gary Shapiro: 800-431-2794; info@weisburger.com


**Work Wave** Danielle Panichi: 732-686-7846, events@workwave.com

## CONTACT US

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