Hello AZPPO Members

As we close out this membership year, we would like to thank everyone who participated in one way or another with this association - from our valued joint and allied members, patrons, technician members, to sponsors and attendees at our many events and activities.

We would like to thank our outgoing board of directors - they have spent many hours working at representing the industry and meeting the needs of members.

President - Tim Goeringer (JHTG)
Vice President - Chris Gillies (Terminix)
Treasurer - Stu Keenan (KyKo)
Past President - Curtis Whalen (Blue Sky Pest)
Secretary - Keith Whitted (Environmental Pest Solutions)
Directors at Large - Michelle LeDune (Mike's Swat Team), Ken Fredrick (Conquistador), Coby Cahoon (Mojo Pest)
Allied Representative - Jackie Bell (Univar)

Thanks and congratulations to those who have been elected to serve during the 2017-2018 membership year:

President - Tim Goeringer (JHTG)
Vice President - Stu Keenan (KyKo)
Treasurer - Chris Gillies (Terminix)
Past President - Curtis Whalen (Blue Sky Pest)
Secretary - Michelle LeDune (Mike's Swat
Join us at our Annual Meeting on July 13th where you will have a chance to thank each of these individuals for their service to the industry. It takes place at the Airport Hilton 5:30 - 7:00. Click here for info and to register. Advance registration is a must.

Don't forget to renew your membership by July 1. If you haven't already, please login to your profile on our website azppo.org and renew today! (Please contact our office at azppo@azcapitolconsulting.com if you need assistance with this process).

STAY INVOLVED - THE INDUSTRY DEPENDS ON IT!

KNESS LAUNCHES CORPORATE REBRANDING INITIATIVE

The pest control product manufacturer has launched a corporate rebranding initiative, focusing on the world-renowned quality of Kness’ pest control products, and their exclusive production process. The Albia, Iowa, based manufacturer recently revealed their new brand and positioning - Kness Pest Defense, “Your Best Defense”, to their sales team and customers following an internal brand launch with employees. Kness leaders highlighted that every team member is an important part of their dedication to customers, as well as setting high quality standards in the industry. All Kness products are hand-tested before being packaged, and this quality is reflected in the company’s less than 1% return rate. Read more HERE.
Pest Professionals Who Care
Save the Family Back to School
Drive

AZPPO has partnered up with Save the Family this year and we need your help getting our families ready to head BACK TO SCHOOL!

This FANTASTIC TEAM OPPORTUNITY brings a smile to every child’s face!

All school-aged children in our program will receive a backpack & school supplies, each donated by community partners like YOU!

Please see the attached Supply List for each Age Group. Please contact Michelle LeDune at michelle@mikeyswatteam.com if you are interested in donating a Backpack filled with the essential school supplies. You can contact Target and Univar to pick up the backpacks and or drop them off at their locations before July 20th. It would be great if you could donate one of each age group!

Visit our website to learn more about who we serve, how we do it, and how you can be part of the fight to #endfamilyhomelessness
www.savethefamily.org

Univar and Target Specialty Products have graciously volunteered to collect the backpacks. Drop off at their locations by July 20th or have your rep pick up when they visit you. Click here for the supply list.
Click on an event below for more information

July 12
AZPPO Board Meeting

July 13
Annual Meeting

July 20
Certification Training: CORE and Ornamental and Turf

July 20
Deadline to donate to Save the Family Back To School Supply Drive

July 21
Certification Training: WDO and I&I

SAVE THE DATE 2018 CONFERENCE - March 27-29, 2018

Allied Member Directory

The following companies provide support to the industry and are members of AZPPO.

**Affordable GPS Tracking** Victor Krstec: 623-328-8906
victor@agps1.com

**All Risks** Pam Brunges: 800-366-5810 x3610
pbrunges@allrisks.com

**Allergy Technologies** Patty Maslowski: 215-654-0880;
service@allergytechnologies.com

**Amvac** Dean May: 214-789-8839; deanm@amvac-chemical.com

**AP&G** Scott Baldwin 480-760-5874; sbaldwin@catchmasterpro.com

**Arizona Spray Equipment** Samuel Andrus: 623-847-5604; critter@azspray

**B&G Equipment Company** John Cotton: 714-319-4422; jcotton@bgeuip.com

**Banker Insulation** Scott Petre: 602-273-1261; spetre@bankerinsulation.com
**BASF Pest Control Solutions** Matthew Spears: 919-724-9346; matthew.spears@basf.com

**Bayer Environmental** Eric Paysen: 602-245-3659; eric.paysen@bayer.com

**Bell Laboratories, Inc.** Patrick Lynch: plynch@belllabs.com

**Bird-B-Gone** Mike Dougherty: 949-472-3116 mike@birdbgone.com

**Bird Barrier** Michael Gallion: 310-344-5222 michael.gallion@birdbARRIER.com

**Brandt** Mohamed Rachadi: 678-644-5327; mohamed.rachadi@brandt.co

**BrioStack Software** Derrick Walker: 801-616-6182; dwalker@shortstack.me

**Business Broker T.J. Hammer** T.J. Hammer: 480-540-5005; Tjhammers@aol.com

**Central Life Sciences** Blaine Oakeson: 801-731-8210; boakeson@central.com

**Chemtech Supply, Inc.** Jack McClure: 480-833-7578; jack@chemtechsupply.com

**Control Solutions Inc** Rob Ives: 713-203-4058; rives@controlSolutionsInc.com

**Diversified Sales & Marketing** Larry Hiner: 918-695-6742; lhiner@divsales.com

**Dow AgroSciences** Les Johnson: 480-759-9120; lljohnson2@dow.com

**Enterprise Fleet Management** Desiree Slade: 623-670-1438; desiree.j.slade@efleets.com

**Fleetmatics** David Stevens: 847-378-7393 david.stevens@fleetmatics.com

**FMC Professional Solutions** Alea Pedroza: 714-833-191; alea.pedroza@fmc.com

**Gervase Law Firm, PLLC** Lisa Gervase: 480-515-
4801; lgervase@gervaselaw.com

**HR Wise** Greg O'Keefe: 480-636-2109 payroll@hrwisellc.com

**Image Craft:** Jean Mertz: 602-305-4814; erutin@imcraft.com

**J.T. Eaton Co., Inc.** James Rodriguez: 800-321-3421; james@jteaton.com

**Kness** Jeff Caudill: 641-932-2456 ext. 215; jeff@kness.com

**LiphaTech** Joshua Joyce: 714-262-0355; joycej@liphatech.com

**Mass Mutual** Kristin Rivera: 480-401-3081, krivera@financialguide.com

**Mattress Safe** Tiffany Epps: 770-205-5335 X211, tiffany@mattresssafe.com

**Metro Institute** Michael Means: 602-452-2901; mike@metroinstitute.com

**MGK Matt Kenney:** 559.232.8696; matt.kenney@mgk.com

**Michael S. Herrmann Insurance Agency, Inc.** Mike Herrmann: 480-731-6600; mike@mikeherrmann.net

**Mobile Training Solutions** Linda Harrington: 520-419-9575; linda@mobiletrainingsolutions.net

**Modern Methods** Art Guzman: 702-577-6382; guizzer60@gmail.com

**Nature-Cide** Gregory Pettis: 818-885-9874 nish@pac-sh.com
Pestmaster Services Jeff Van Diepen: 775-858-7378 jlechler@pestmaster.com

**Nisus** Scott LaFave: 714-270-0335; scottl@nisuscorp.com

**Paid In Full, Inc** Joe Lafornara: 623-580-7207; joe@wecollectit.com

**Pestmaster Services** Melissa Perez: 775-858-7378, mperez@pestmaster.com

**PestRoutes** Jared Green 435-817-1770 jared@pestroutes.com

**PestWest Environmental** Mike Goza: 480-747-2688; mike.goza@pestwest.com
Podium  Tremain Peterson: 801-376-0677; kaylie@podium.com

Protect A Bed  Gary Brooks: 847-998-6901; gary.brooks@protecabed.com

Quality Equipment & Spray  Andrew Greess: 602-371-1993; andrew@qspray.com

Residex  Ada Wilson: 480-322-2211 awilson@residex.com

Service Pro.net  Randy Hames: 614-553-0227 randy@servsuite.net

Slingshot  Chris Huntsman: 801-203-4643 chris@getslingshot.com

Syngenta Professional  Nick Grisafe: 909-353-5907; nick.grisafe@syngenta.com

Target Specialty Products  Kurt Smith: 480-517-0755; kurt.smith@target-specialty.com  Salena Rafferty: salena.rafferty@target-specialty.com, Ruth Leo: ruth.leo@target-specialty.com

Termatrac  Rick Wakenigg: 404-210-5633; rwakenigg@termatrac.com

The Mahoney Group  Joe Steiner: 480-214-2746; jsteiner@mahoneygroup.com

Turf & Pest Supply  David Crandell: 602-369-6137; dave@turfandpest.com

Univar USA Inc.  Ed Conboy: 520-747-8717; Ed.Conboy@univarusa.com  Christy Davie: 480-894-5323; christy.davie@univarusa.com  Jackie Bell: 602-233-2440 jackie.bell@univarusa.com

Weisburger Insurance Brokerage  Gary Shapiro: 800-431-2794; info@weisburger.com

Work Wave  Danielle Yannetta: 732-686-7846, events@workwave.com