



The Exclusive Online Newsletter for the Members of the Arizona Pest Professional Organization

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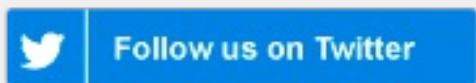
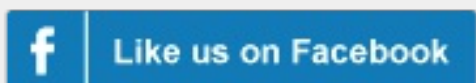
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Hello AZPPO Members

As we close out this membership year, we would like to thank everyone who participated in one way or another with this association - from our valued joint and allied members, patrons, technician members, to sponsors and attendees at our many events and activities.

We would like to thank our outgoing board of directors - they have spent many hours working at representing the industry and meeting the needs of members.

President - Tim Goeringer (JHTG)
Vice President - Chris Gillies (Terminix)
Treasurer - Stu Keenan (KyKo)
Past President - Curtis Whalen (Blue Sky Pest)
Secretary - Keith Whitted (Environmental Pest Solutions)
Directors at Large - Michelle LeDune (Mike's Swat Team), Ken Fredrick (Conquistador), Coby Cahoon (Mojo Pest)
Allied Representative - Jackie Bell (Univar)

Thanks and congratulations to those who have been elected to serve during the 2017-2018 membership year:

President - Tim Goeringer (JHTG)
Vice President - Stu Keenan (KyKo)
Treasurer - Chris Gillies (Terminix)
Past President - Curtis Whalen (Blue Sky Pest)
Secretary - Michelle LeDune (Mike's Swat

Team)

Directors at Large - Fred Willey (Invader Pest), Cory Malmin (Contractors Termite) & Cody Smith (DPC)

Allied Representative - Dave Crandell (TPS)

Join us at our Annual Meeting on July 13th where you will have a chance to thank each of these individuals for their service to the industry. It takes place at the Airport Hilton 5:30 - 7:00. [Click here](#) for info and to register. Advance registration is a must.

Don't forget to renew your membership by July 1. If you haven't already, please login to your profile on our website azppo.org and renew today! (Please contact our office at azppo@azcapitolconsulting.com if you need assistance with this process).

STAY INVOLVED - THE INDUSTRY DEPENDS ON IT!



KNESS LAUNCHES CORPORATE REBRANDING INITIATIVE

The pest control product manufacturer has launched a corporate rebranding initiative, focusing on the world-renowned quality of Kness' pest control products, and their exclusive production process. The Albia, Iowa, based manufacturer recently revealed their new brand and positioning - Kness Pest Defense, "Your Best Defense", to their sales team and customers following an internal brand launch with employees. Kness leaders highlighted that every team member is an important part of their dedication to customers, as well as setting high quality standards in the industry. All Kness products are hand-tested before being packaged, and this quality is reflected in the company's less than 1% return rate. Read more [HERE](#).

Pest Professionals Who Care Save the Family Back to School Drive

AZPPO has partnered up with Save the Family this year and we need your help getting our families ready to head BACK TO SCHOOL!

This **FANTASTIC TEAM OPPORTUNITY** brings a smile to every child's face!

All school-aged children in our program will receive a backpack & school supplies, each donated by community partners like **YOU!**



Please see the attached Supply List for each Age Group. Please contact Michelle LeDune at michelle@mikesswatteam.com if you are interested in donating a Backpack filled with the essential school supplies. You can contact Target and Univar to pick up the backpacks and or drop them off at their locations before July 20th. It would be great if you could donate one of each age group!



Visit our website to learn more about who we serve, how we do it, and how **you** can be part of the fight to #endfamilyhomelessness
www.savethefamily.org

Univar and Target Specialty Products have graciously volunteered to collect the backpacks. Drop off at their locations by July 20th or have your rep pick up when they visit you. Click [here](#) for the supply list.

Upcoming Events

Click on an event below for more information

July 12

[AZPPO Board Meeting](#)

July 13

[Annual Meeting](#)

July 20

[Certification Training: CORE and Ornamental and Turf](#)

July 20

[Deadline to donate to Save the Family Back To School Supply Drive](#)

July 21

[Certification Training: WDO and I&I](#)

SAVE THE DATE 2018 CONFERENCE - March 27-29, 2018

[More Info](#)

Allied Member Directory

The following companies provide support to the industry and are members of AZPPO.

Affordable GPS Tracking Victor Krstec: 623-328-8906
victor@agps1.com

All Risks Pam Brunges: 800-366-5810 x3610
pbrunges@allrisks.com

Allergy Technologies Patty Maslowski: 215-654-0880;
service@allergytechnologies.com

Amvac Dean May: 214-789-8839; deanm@amvac-chemical.com

AP&G Scott Baldwin 480-760-5874; sbaldwin@catchmasterpro.com

Arizona Spray Equipment Samuel Andrus: 623-847-5604; critter@azspray

B&G Equipment Company John Cotton: 714-319-4422; jcotton@bgeuip.com

Banker Insulation Scott Petre: 602-273-1261; spetre@bankerinsulation.com

BASF Pest Control Solutions Matthew Spears: 919-724-9346;
matthew.spears@basf.com

Bayer Environmental Eric Paysen: 602-245-
3659; eric.paysen@bayer.com

Bell Laboratories, Inc. Patrick Lynch: plynch@belllabs.com

Bird-B-Gone Mike Dougherty: 949-472-3116 mike@birdbgone.com

Bird Barrier Michael Gallion: 310-344-
5222 michael.gallion@birdbarrier.com

Brandt Mohamed Rachadi: 678-644-
5327; mohamed.rachadi@brandt.co

BrioStack Software Derrick Walker: 801-616-
6182; dwalker@shortstack.me

Business Broker T.J. Hammer T.J. Hammer: 480-540-
5005; Tjhammers@aol.com

Central Life Sciences Blaine Oakeson: 801-731-
8210; boakeson@central.com

Chemtech Supply, Inc. Jack McClure: 480-833-
7578; jack@chemtechsupply.com

Control Solutions Inc Rob Ives: 713-203-
4058; rives@controlsolutionsinc.com

Diversified Sales & Marketing Larry Hiner: 918-695-
6742; lhiner@divsales.com

Dow AgroSciences Les Johnson: 480-759-
9120; lljohnson2@dow.com

Enterprise Fleet Management Desiree Slade: 623-670-1438;
desiree.j.slade@efleets.com

Fleetmatics David Stevens: 847-378-7393
david.stevens@fleetmatics.com

FMC Professional Solutions Alea Pedroza: 714-833-
191; alea.pedroza@fmc.com

Gervase Law Firm, PLLC Lisa Gervase: 480-515-

4801; lgervase@gervaselaw.com

HR Wise Greg O'Keefe: 480-636-2109 payroll@hrwisellc.com

Image Craft: Jean Mertz: 602-305-4814; erutin@imcraft.com

J.T. Eaton Co., Inc. James Rodriguez: 800-321-3421; james@jteaton.com

Kness Jeff Caudill: 641-932-2456 ext. 215; jeff@kness.com

LiphaTech Joshua Joyce: 714-262-0355; joycej@liphatech.com

Mass Mutual Kristin Rivera: 480-401-3081, krivera@financialguide.com

Mattress Safe Tiffany Epps: 770-205-5335 X211, tiffany@mattresssafe.com

Metro Institute Michael Means: 602-452-2901; mike@metroinstitute.com

MGK Matt Kenney: 559.232.8696; matt.kenney@mgk.com

Michael S. Herrmann Insurance Agency, Inc. Mike Herrmann: 480-731-6600; mike@mikeherrmann.net

Mobile Training Solutions Linda Harrington: 520-419-9575; linda@mobiletrainingsolutions.net

Modern Methods Art Guzman: 702-577-6382; guzzer60@gmail.com

Nature-Cide Gregory Pettis: 818-885-9874 nish@pac-sh.com
Pestmaster Services Jeff Van Diepen: 775-858-7378
jlechler@pestmaster.com

Nisus Scott LaFave: 714-270-0335; scottl@nisuscorp.com

Paid In Full, Inc Joe Laforvara: 623-580-7207; joe@wecollectit.com

Pestmaster Services Melissa Perez: 775-858-7378, mperez@pestmaster.com

PestRoutes Jared Green 435-817-1770 jared@pestroutes.com

PestWest Environmental Mike Goza: 480-747-2688; mike.goza@pestwest.com

Podium Tremain Peterson: 801-376-0677; kaylie@podium.com

Protect A Bed Gary Brooks: 847-998-6901; gary.brooks@protecabed.com

Quality Equipment & Spray Andrew Greess: 602-371-1993; andrew@qspray.com

Residex Ada Wilson: 480-322-2211 awilson@residex.com

Service Pro.net Randy Hames: 614-553-0227 randy@servsuite.net

Slingshot Chris Huntsman: 801-203-4643 chris@getslingshot.com

Syngenta Professional Nick Grisafe: 909-353-5907; nick.grisafe@syngenta.com

Target Specialty Products Kurt Smith: 480-517-0755; kurt.smith@target-specialty.com Salena Rafferty: salena.rafferty@target-specialty.com, Ruth Leo: ruth.leo@target-specialty.com

Termatrac Rick Wakenigg: 404-210-5633; rwakenigg@termatrac.com

The Mahoney Group Joe Steiner: 480-214-2746; jsteiner@mahoneygroup.com

Turf & Pest Supply David Crandell: 602-369-6137; dave@turfandpest.com

Univar USA Inc. Ed Conboy: 520-747-8717; Ed.Conboy@univarusa.com Christy Davie: 480-894-5323; christy.davie@univarusa.com Jackie Bell: 602-233-2440 jackie.bell@univarusa.com

Weisburger Insurance Brokerage Gary Shapiro: 800-431-2794; info@weisburger.com

Work Wave Danielle Yannetta: 732-686-7846, events@workwave.com

CONTACT US


azppo@azcapitolconsulting.com | 602-712-1121 #4


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